

USAID Jordan Local Enterprise Support Project - MSE Survey Questionnaire (v2)

section_en	group	mnemonic	label_en	code	labels_en			
Part 1: Firm Characteristics	Q101	yearestablisheddisclosed	In what year was your business established?	1	Insert Year			
				97	Don't Know			
				98	Refuse to Answer			
	Q102	yearestablishedseasonal	In what year was your business established? Is your business seasonal or do you operate all year round?	#	<Insert Year>			
				1	Seasonal			
				2	All year round			
				97	Unsure			
				98	Refuse to Answer			
	Q103	hoursworked	How many hours a week do you typically work on this business? (If seasonal, then how many hours do you work during high season)	1	None			
				2	1 to 8			
				3	9 to 16			
				4	17 to 24			
				5	25 to 32			
				6	33 to 40			
				7	41 to 48			
				8	49+			
				97	Don't Know			
				98	Refuse to Answer			
				Q104	primarylocation	Where does your primary business take place?	1	In owner's home with no special installations
							2	In owner's home with special installations (workshop, kitchen)
							3	Changing place in public spaces (streets, parks)
	4	Fixed location (shop) outside of home						
	5	In one-day markets						
	6	In a customer's home (such as a maid or personal barber)						
	97	Don't Know						
	98	Refuse to Answer						
	Q105	businessmotivation	Which of the following best describes your motivation for starting your own company?				1	I wanted to own my own business
10							Other	
2				I wanted to work in this industry, and starting a business allowed me to do this				
3				Starting a business allows me to work close to my family				
4				I wanted to work in the public sector but could not find a job				
5				I wanted to work for a large company, but could not find a job				
6				My family wanted me to take on one of the family businesses				
7				I was not allowed to work outside				
8				I had no choice – it was the only thing available				
9				To generate income for my family				
Q106	otherbusiness	Do you have another business or project that provides you with additional income?	97	Don't Know				
			98	Refuse to Answer				
			1	Yes				
			2	No				
			97	Don't Know				
Q107	legalowner	Who legally owns the primary business?	98	Refuse to Answer				
			1	Self				
			2	Spouse				

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Part 1: Firm	Q107	legalowner	Who legally owns the primary business?	3	Joint ownership (self and spouse)				
				4	Male Family Member (other than spouse, either extended or nuclear family)				
				5	Female Family Member (other than spouse, either extended or nuclear family)				
				6	Non family member (male)				
				7	Non family member (female)				
				8	Other				
				97	Don't Know				
				98	Refuse to Answer				
				1	Yes				
				2	No				
				97	Don't Know				
				98	Refuse to Answer				
				Q108	registeredmit		Is your business registered with the Ministry of Industry and Trade?	1	Yes
2	No								
97	Don't Know								
98	Refuse to Answer								
Q109	reasonnotregistered		If not, why is it not registered?					1	Lack of incentive to register (Did not see any benefits to registering)
								2	Cost of registration process
								3	Lack of understanding of how and where to register
								4	Amount of paperwork and reporting required when registered
								5	Regulations and licensing complications make it impossible to register
								6	Financial implication of registering the company means that remaining in the informal sector is the only viable option
								7	I cannot go to the MoIT to acquire the necessary license
								8	Other
								97	Don't Know
				98	Refuse to Answer				
				Q110	legalstatus		If yes, what is the legal status of the business?	1	Sole proprietorship
								2	Limited Liability Company
								3	General Partnership
4	Limited Partnership Company								
5	Other								
97	Don't Know								
98	Refuse to Answer								
Q111	reasonregistered		If yes, what is the main reason you registered?					1	Support from government available, once registered
								2	The type of business I run requires me to be registered
								3	Availability of insurance or official protection, once registered
								4	Access to finance or other resources, once registered
								5	Desire to export to other countries
								6	To win government contracts, once registered
				7	Fear of fines, or legal proceedings by authorities if not registered				
				8	Other				
				97	Don't Know				
				98	Refuse to Answer				
				Q112	yearregistered yearregisteredisdisclosed		What year was this business registered?	#	<Insert Year>
								1	(Specify) Insert Year
								97	Don't Know
98	Refuse to Answer								
Q113	licensed		Is your business licensed by the local municipality?					1	Yes

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Part 3: Workforce	Q303	ftgenderdisclose	What is their gender?	98	Refuse to Answer
		ftmen	Number of Jordanian men (full time)	#	<Enter Number>
	Q303-1	ftwomen	Number of Jordanian women (full time)	#	<Enter Number>
		ptgenderdisclose	What is their gender?	1	Specify number of employees by sex
	Q304	ptmen	Number of Jordanian men (part time)	97	Don't Know
			Number of Jordanian women (part time)	98	Refuse to Answer
		ptwomen	Number of Jordanian women (part time)	#	<Enter Number>
		under18	Do you have full time or part-time workers below the age of 18?	#	<Enter Number>
	Q305	numberunder18	If so, how many?	1	Yes
			If so, how many?	2	No
		numberunder18disclosed	If so, how many?	97	Don't Know
			If so, how many?	98	Refuse to Answer
	Q306	ihtraining	Does your firm offer any kind of in-house training to employees?	#	<Insert Number>
			Does your firm offer any kind of in-house training to employees?	1	Specify number of employees
			Does your firm offer any kind of in-house training to employees?	97	Don't Know
			Does your firm offer any kind of in-house training to employees?	98	Refuse to Answer
	Q307	ihtrainbusinessmgmt	What type of training does your firm offer?	1	Yes
			Business management training	2	No
			What type of training does your firm offer?	97	Don't Know
			Business management training	98	Refuse to Answer
		ihtrainhr	Human resources/soft skills training	-	---
			Human resources/soft skills training	1	Yes
			Human resources/soft skills training	2	No
			Human resources/soft skills training	97	Don't Know
		ihtrainmarketing	Marketing assistance/market information	98	Refuse to Answer
			Marketing assistance/market information	1	Yes
			Marketing assistance/market information	2	No
			Marketing assistance/market information	97	Don't Know
ihtrainmentorship		Informal advice/mentorship	98	Refuse to Answer	
		Informal advice/mentorship	1	Yes	
	Informal advice/mentorship	2	No		
	Informal advice/mentorship	97	Don't Know		
ihtrainother	Other	98	Refuse to Answer		
	Other	1	Yes		
	Other	2	No		
	Other	97	Don't Know		
ihtrainrecordkeeping	Recordkeeping	98	Refuse to Answer		
	Recordkeeping	1	Yes		
	Recordkeeping	2	No		
	Recordkeeping	97	Don't Know		
ihtraintechnical	Technical training/advice in your industry	98	Refuse to Answer		
	Technical training/advice in your industry	1	Yes		
	Technical training/advice in your industry	2	No		
	Technical training/advice in your industry	97	Don't Know		
			98	Refuse to Answer	

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Part 3: Workforce	Q308	externaltraining	Has your business received training from an external agency in the last 12 months?	1	Yes		
				2	No		
				97	Don't Know		
	Q309	exttrainbusinessmgmt	If yes, what kind? Business Process Training	98	Refuse to Answer		
				-	---		
				1	Yes		
				2	No		
				97	Don't Know		
				98	Refuse to Answer		
				exttrainhr	Human resources support	1	Yes
						2	No
						97	Don't Know
				exttrainmarketing	Marketing assistance/market information	98	Refuse to Answer
						1	Yes
						2	No
				exttrainmentorship	Informal Advice and Mentorship	97	Don't Know
						98	Refuse to Answer
						1	Yes
	exttrainother	Other	2	No			
			97	Don't Know			
			98	Refuse to Answer			
	exttrainrecordkeeping	Recordkeeping	1	Yes			
			2	No			
			97	Don't Know			
exttraintechnical	Technical Training	98	Refuse to Answer				
		1	Yes				
		2	No				
Q310	technicalassist	Has your business received technical assistance from an external agency in the last 12 months?	97	Don't Know			
			98	Refuse to Answer			
			1	Yes			
Q311	assistbsp	From whom did you receive this training and technical assistance? Business Service Provider (e.g. BDC, IRADA)	2	No			
			97	Don't Know			
			98	Refuse to Answer			
			-	---			
			assistcompany	Private Company	1	Yes	
					2	No	
					97	Don't Know	
			assistdonorfunded	Donor-funded program (USAID, German Development Bank, JICA, European Union etc.)	98	Refuse to Answer	
					1	Yes	

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Part 3: Workforce	Q311	assistdonorfunded	Donor-funded program (USAID, German Development	2	No
				97	Don't Know
				98	Refuse to Answer
		assistgovernment	Government program	1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
		assistinformal	Informal training through network of friends/family/informal groups	1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
				1	Yes
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
			1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
			1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
		Q312	hireslastyeardisclose	How many full-time Jordanians did you hire in the last 12 months?	0
				1	Specify - (Number):
				97	Don't Know
				98	Refuse to Answer
	Q313	hireslastyear leavinglastyeardisclose	How many full-time Jordanians did you hire in the last 12 months? How many full-time Jordanian employees left the company in the last 12 months?	#	<Insert Number>
				0	None
				1	Specify - (Number):
				97	Don't Know
				98	Refuse to Answer
	Q314	leavinglastyear reasonemployeeeloss	How many full-time Jordanian employees left the company? What is the main reason for full time Jordanian employees to leave the company (pick one, and if need be. the one who most recently left)?	#	<Insert Number>
				1	Employee is hired by a competitor at a better rate
				10	Transportation costs were too high
				11	Family responsibilities meant they had to leave
				12	Personal Reasons
				13	Other
				2	Employee left to start their own business
				3	Employee moves abroad for work reasons
				4	Employee does not envisage a career within the industry
				5	Employee's salary demands are too high
				6	Working hours were not suitable
				7	Employee took government or public service employment
				8	Family would not allow them to continue working
				9	Social pressures meant they no longer wanted to work here
				97	Don't Know
				98	Refuse to Answer
				1	Yes
	S301-1	hasparttime	Excluding the owner(s), does your business have any part-time Jordanian workers?	2	No
				97	Don't Know
				98	Refuse to Answer

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Part 4: Firm Performance	Q401	livingstandard	During the last 12 months, would you say, that your company allows you to...	1	Live well above my living costs
				2	Live comfortably given my living costs
				3	I struggle to live
				4	I am losing money
				97	Don't Know
				98	Refuse to Answer
				-	---
	Q402		Which of the following are barriers to the development of firms like yours in Jordan? Please answer with agree or disagree.		
		expensiveinputs	Price of inputs increased	1	Agree
				2	Disagree
				97	Don't Know
				98	Refuse to Answer
		lackfamilysupport	Lack of family support	1	Agree
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lackfinancialsupport	Lack of financial support	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lackhr	Lack of human resource options	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lackmarketinfo	Lack of market information about the markets	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lackmarketing	Lack of proper marketing skills	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lackmgmtskill	Lack of management skills	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lacksuppliers	Lack of appropriate suppliers	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lowdemand	Low demand	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	lowpurchasingpower	Low Purchasing Power	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	productquality	Cannot compete with quality of the products	1	Agree	

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Part 4: Firm	Q402	productquality	Cannot compete with quality of the products	2	Disagree
				97	Don't Know
				98	Refuse to Answer
		uncompetitiveproducts	Non competitive pricing of products	1	Agree
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	unreliabletransportation	Unreliable transportation network	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	weaktechnicalsupport	Weak technical support or skills in this area	1	Agree	
			2	Disagree	
			97	Don't Know	
			98	Refuse to Answer	
	Q403	grossrevenuepermonth	On average, what is the gross revenue from sales each month?	1	1 - 500 JOD
				2	501 - 1000 JOD
				3	1001 - 2500 JOD
				4	2501 - 5000 JOD
				5	5001 - 10,000 JOD
				6	10,001 - 20,000 JOD
				7	20,001 - 30,000 JOD
				8	30,001 + JOD
				97	Don't Know
			98	Refuse to Answer	
Q404	profitlastmonth	If possible, can you tell us how much profit the business made last month? (JOD)	#	<Insert Amount (JOD)>	
	profitlastmonthdisclose	If possible, can you tell us how much profit the business made last month? (JOD)	n 1	Specify - (Number):	
			97	Don't Know	
			98	Refuse to Answer	
Q404-1	profitable	Did the business/project make profit last month?	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q405	companysaves	Does your business save each month?	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q406	savingspermonth	If yes, what is the average you save per month?	#	<Insert Amount (JOD)>	
	savingspermonthdisclose	If yes, what is the average you save per month?	1	Specify - (Number):	
			97	Don't Know	
			98	Refuse to Answer	
S400	expandbusiness	Are you interested in expanding your business by adding new branches, machinery, new products or more services?	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Part 5: Access to Finance	Q501	primaryfinancing	How do you primarily finance your business?	1	The company generates enough money to sustain itself

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Part 5: Access to	Q501	primaryfinancing	How do you primarily finance your business?	10	Savings				
				11	Other				
				2	Loan from commercial bank				
				3	Loan from microfinance institution				
				4	Revolving fund				
				5	Loan from family				
				6	Loan from friends				
				7	Loan from a private money lender				
				8	Group loan (solidarity lending)				
				9	Credit card				
	Q502	appliedloan	In the last 12 months, have you applied for a loan for your enterprise/project, or received financial support from an organization or financial institution/bank?	97	Don't Know				
				98	Refuse to Answer				
				1	Yes				
				2	No				
				97	Don't Know				
				98	Refuse to Answer				
					Q503	whynotappliedloan	If not, why not?	1	Didn't know what the options were
								10	Other
								2	Didn't understand the process
								3	Didn't believe my business would be eligible
4	Loan or financing conditions were too difficult (interest rate, loan size, periods, required guarantee)								
5	My religion doesn't allow me to accept a loan/pay interest								
6	Fear of being unable to repay the loan or money								
7	I don't trust financial institutions / banks								
8	I don't need to take out a loan								
9	The bank or financial institution did not have the right options for my company								
	Q504	loanprovider	If yes, to whom did you most recently apply for a loan?	97	Don't Know				
				98	Refuse to Answer				
				1	Bank				
				2	Microfinance institution				
				3	International Donor or donor-funded Project (USAID, German Development Bank, JICA, European Union etc.)				
				4	Government Program (JEDCO, IRADA, etc.)				
				5	Money Lender				
				6	Other				
				97	Don't Know				
				98	Refuse to Answer				
	Q505	whyloanprovider	Why did you apply to this institution specifically?	1	They offered the best financial prospects				
				2	They were the best strategic option				
				3	Simple and easy process that I could understand				
				4	Most likely to be financed				
				5	They were the only option available				
				6	Other				
				97	Don't Know				
				98	Refuse to Answer				

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Part 5: Access to Finance	Q506	loanrequest	For how much money did you apply most recently? (JOD) #	#	<Insert Amount (JOD)>
		loanrequestdisclose	For how much money did you apply most recently? (JOD)	1	Specify - (Number):
	Q507	loanapproved	Were you approved?	97	Don't Know
				98	Refuse to Answer
				1	Yes
	Q508	whyloannotapproved	If not, why not?	2	No
				97	Don't Know
				98	Refuse to Answer
				1	Didn't have the required guarantee (guarantors or collateral)
				2	Didn't have sufficient earnings
				3	Business climate is too risky at the moment
4				Inadequate credit history	
5				The reason for the financial support given to the financial institution was not acceptable	
6				I don't know why not	
7				Other	
Q509	loanpurpose	If you were approved, for what purpose did you primarily use the financing?	97	Don't Know	
			98	Refuse to Answer	
			1	To improve or upgrade products as part of the current business	
			10	To pay off personal debts	
			11	Other	
			2	To add new products or business activities to the current business	
			3	To expand operations to another area	
			4	To buy more resources (materials or goods)	
			5	To pay for wages for staff	
			6	Expansion or purchase of property	
			7	Pay off company debt	
8	To pay for children's education				
9	To finance the needs of my family				
Q510	bank	Does your business have a bank account?	97	Don't Know	
			98	Refuse to Answer	
			1	Yes	
Q511	whynobank	If not, why not?	2	No	
			97	Don't Know	
			98	Refuse to Answer	
			1	Our work requires dealing with cash	
			2	Due to low sales volume there is no need to open an account	
			3	Lack of confidence in banks	
			4	Religious reasons	
			5	Commissions, fees	
			6	Dealing with cash makes work faster and easier	
7	For taxation purposes				
Part 6: Systems, Processes, and Networks	Q601	Which of the following do you regularly use as part of your business operations?	8	Other	
			97	Don't Know	
			98	Refuse to Answer	
				-	---

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Part 6: Systems,	Q601	usecomputerinternet	Computer (with Internet)	1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
		usecomputernointernet	Computer (without Internet)	1	Yes
				2	No
			97	Don't Know	
			98	Refuse to Answer	
	usemobilephone	Mobile Phone	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
	usepublicinternet	Public Internet Location	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
	usesmartphone	Smart Phone	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
	usevehicle	Vehicle	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q602	usesocialmedia	Does your company use social media?	1	Yes	
			2	No	
			3	Only for personal use	
			97	Don't Know	
			98	Refuse to Answer	
Q603	useemail	Does your company use email to connect with persons affiliated to your business?	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q604	financialplanning	How do you manage your financial planning?	1	Do not record	
			2	Record manually (pen and paper, receipts)	
			3	Record digitally (on a computer)	
			97	Don't Know	
			98	Refuse to Answer	
Q605	performancetogoals2	Do you compare or examine your financial performance against...	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q606		Are you, your company, or any owners of the business members of any of the following types of groups?	-	---	
	businessassociation	Formal trade, business, or professional association	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
	chamberofcommerce	Chamber of Commerce	1	Yes	

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Part 6: Systems,	Q606	chamberofcommerce	Chamber of Commerce	2	No
				97	Don't Know
				98	Refuse to Answer
		chamberofindustry	Chamber of Industry	1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
		cooperative	Cooperative	1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
		informalsavings	Informal savings or loan group	1	Yes
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
microfinance	Micro-finance group	1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
ngo	NGO	1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
ward	Ward or village committee	1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
womensgroup	Women's group	1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
youthgroup	Youth group	1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
Q607	meetmayor	Can you get a meeting with the Mayor or municipal council for your business?	1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
Q608	bribery	Are you ever asked to provide informal payments to a business?	1	Very Often	
			2	Often	
			3	Infrequently	
			4	Rarely/Never	
			97	Don't Know	
			98	Refuse to Answer	
S605		In the past 12 months, has your business cooperated with one or more other businesses on the following:	-	---	
	coopcert	Receive certifications	1	Always	
			2	Often	

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Part 6: Systems,	S605	coopcert	Receive certifications	3	Rarely
				4	Never
				97	Don't Know
				98	Refuse to Answer
		coopinfo	Discuss information about the industry you are in	1	Always
				2	Often
				3	Rarely
				4	Never
				97	Don't Know
				98	Refuse to Answer
		coopmarket	Market products or services	1	Always
				2	Often
				3	Rarely
				4	Never
				97	Don't Know
				98	Refuse to Answer
		coopother	Other	1	Always
				2	Often
				3	Rarely
				4	Never
				97	Don't Know
				98	Refuse to Answer
		cooppurchase	Purchase inputs, services, or equipment	1	Always
				2	Often
				3	Rarely
				4	Never
				97	Don't Know
				98	Refuse to Answer
cooptraining	Receive trainings	1	Always		
		2	Often		
		3	Rarely		
		4	Never		
		97	Don't Know		
		98	Refuse to Answer		
cooptransport	Transport goods to points of sale	1	Always		
		2	Often		
		3	Rarely		
		4	Never		
		97	Don't Know		
		98	Refuse to Answer		
Part 7: Policy and Regulations	Q701	policyinfo	To what extent do you have access to information on policy and regulation?	1	To a large extent
				2	To some extent
				3	To a little extent
				4	Not at all
				97	Don't Know
				98	Refuse to Answer
				1	Online/Website about the government
				2	Local municipality
				3	Family and friends
	Q702	polycysources	In order to find out more about a policy matter, where would you most likely go?	1	Online/Website about the government
				2	Local municipality
				3	Family and friends

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section_en	group	mnemonic	label_en	code	labels_en						
Part 7: Policy and	Q702	policysources	In order to find out more about a policy matter, where	4	Lawyer						
				5	Business support center						
				6	Local businesses and enterprises						
				7	I have no use for this information						
				8	Other						
				97	Don't Know						
				98	Refuse to Answer						
					Q703	nationality	What is your nationality?	1	Jordanian		
								2	Syrian		
								3	Egyptian		
4	Iraqi										
5	Palestinian										
6	Other										
98	Refuse to Answer										
	S700	policy	Do you know about the laws and regulations that govern your firm?					1	Yes		
								2	No		
								97	Don't Know		
				98	Refuse to Answer						
				Part 8: Questions Regarding Syria	Q801		What, if any, have been the positive impacts of the Syria crisis?	-	---		
								poschargemore	I can charge more for my products	1	Yes
										2	No
										97	Don't Know
										98	Refuse to Answer
								posfinsupport	I can get access to more money and support from the government and donors	1	Yes
2	No										
97	Don't Know										
98	Refuse to Answer										
poshigherdemand	Higher demand on the product/service I produce allowed me to lower prices of my product/service	1	Yes								
		2	No								
		97	Don't Know								
		98	Refuse to Answer								
posnewmarkets	I have the opportunity to enter new markets	1	Yes								
		2	No								
		97	Don't Know								
		98	Refuse to Answer								
posother	Other	1	Yes								
		2	No								
		97	Don't Know								
		98	Refuse to Answer								
possellmore	I can sell more goods or services	1	Yes								
		2	No								
		97	Don't Know								
		98	Refuse to Answer								
posskill	There are more technical or skilled workers available	1	Yes								
		2	No								

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section_en	group	mnemonic	label_en	code	labels_en
Part 8: Questions	Q801	posskill	There are more technical or skilled workers available	97	Don't Know
				98	Refuse to Answer
	Q802	negcompetition	What have been the negatives impacts of the Syria crisis to your business? More competition	-	---
				1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
				1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
				1	Yes
				2	No
				97	Don't Know
				98	Refuse to Answer
				1	Yes
				negcosts	Increasing costs
	97	Don't Know			
	98	Refuse to Answer			
	1	Yes			
	2	No			
	97	Don't Know			
	negdemand	Demand for the services/goods/products has decreased	98	Refuse to Answer	
			1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
1			Yes		
neglessupport	Decreased support from the government, especially financial support?	2	No		
		97	Don't Know		
		98	Refuse to Answer		
		1	Yes		
		2	No		
		97	Don't Know		
negnomarket	There is no market for my products any longer	98	Refuse to Answer		
		1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
		97	Don't Know		
negother	Other	98	Refuse to Answer		
		1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
		97	Don't Know		
negrelocate	I have been forced to change sale location as a result of the Syrian crisis	98	Refuse to Answer		
		1	Yes		
		2	No		
		97	Don't Know		
		98	Refuse to Answer		
		97	Don't Know		
Q803	pov	Which of these statements is most representative of your point of view?	1	The crisis can be an opportunity for my business to grow	
			2	The crisis is a threat to my business	
			3	Neither	
			97	Don't Know	
			98	Refuse to Answer	
			97	Don't Know	
Q804	syrianlabour	Do you currently hire, formally or otherwise, any Syrian foreign labor in your business (full time or part-time)?	98	Refuse to Answer	
			1	Yes	
			2	No	
			97	Don't Know	
			98	Refuse to Answer	
			97	Don't Know	
Q805	whysyrianlabour	If yes, can you please specify what is the primary reason behind hiring Syrians?	1	They are better at their jobs than those who are available	
			2	I will make more money by hiring Syrians	

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section_en	group	mnemonic	label_en	code	labels_en					
Part 8: Questions Regarding Syria	Q805	whysyrianlabour	If yes, can you please specify what is the primary reason behind hiring Syrians?	3	I cannot find local Jordanians who want to work in my business					
				97	Don't Know					
	Q806	syriawagechange		Have wages for your Jordanian employees changed some since the Syria crisis?	98	Refuse to Answer				
					1	Dropped				
					2	Remained the same				
					3	Increased				
					4	Not Applicable				
					97	Don't Know				
					98	Refuse to Answer				
					-	---				
					Q807	accessfinance		Has your supply or quality of public utilities changed or been affected for you or your family/business since the Svria crisis? Access to finance	1	Yes
									2	No
	97	Don't Know								
	98	Refuse to Answer								
	availabilityofhousing		Availability of housing	1					Yes	
				2					No	
				97					Don't Know	
				98					Refuse to Answer	
	education		Education	1					Yes	
2				No						
97				Don't Know						
98				Refuse to Answer						
electricity		Electricity	1	Yes						
			2	No						
			97	Don't Know						
			98	Refuse to Answer						
gasdiesel		Access to gas or diesel	1	Yes						
			2	No						
			97	Don't Know						
			98	Refuse to Answer						
healthcare		Healthcare	1	Yes						
			2	No						
			97	Don't Know						
			98	Refuse to Answer						
policingsecurity		Policing and security	1	Yes						
			2	No						
			97	Don't Know						
			98	Refuse to Answer						
water		Water	1	Yes						
			2	No						
			97	Don't Know						
			98	Refuse to Answer						
Part 9: Respondent Characteristics	Q901	age	What is your age?	98	Refuse to Answer					
				#	<Insert Number>					
		discloseage	What is your age?	1	Specify					
				98	Refuse to Answer					

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section_en	group	mnemonic	label_en	code	labels_en	
Part 9:	Q902	educationlevel	What is your highest level of education?	1	Illiterate (cannot read and write)	
				2	Elementary	
				3	Middle School	
				4	Secondary	
				5	Diploma/Associate Degree	
				6	Bachelor	
				7	Graduate Degree	
	Q903	maritalstatus	What is your marital status?	98	Refuse to Answer	
				1	Single	
				2	Engaged	
				3	Married	
				4	Widowed	
				5	Divorced	
				6	Separated	
	Q904	businesscontinuity	Do you think you will be continuing this business for the next three years?	98	Refuse to Answer	
				1	Yes	
				2	No	
				97	Don't Know	
	Q905	disclosefamilysize	How many family members do you live with?	98	Refuse to Answer	
				1	Specify Number	
	Q906	familysize primaryearner	How many family members do you live with? Are you the primary earner in the family?	98	Refuse to Answer	
				#	<Insert Number>	
					1	Yes
					2	No
				97	Don't Know	
				98	Refuse to Answer	